Patryk McGlynn

Founder and engineer. Co-founder & CTO of Habita Labs, founder of Plenova Tech and Obbify, Purispira founding team.

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LinkedIn: patryk-mcglynn-354276369
English, Spanish, Polish. Lived in five countries.

19-year-old entrepreneur studying at Tetr College of Business. Started four companies across software, hardware and consumer, from AI real estate sales to a PCB I design myself. I manage people, build the product end to end and run the operations that keep a company legal and paid.

VENTURES

Habita Labs (Ulro AI), Co-founder & CTO — May 2026 to now · Private limited company, Ireland

White-label SaaS for property developers: plans and listings become a 360° walkthrough of every apartment, sold by Nova, an AI concierge that answers buyers in their language and books the viewing. Built practically the whole platform, backend and frontend, with 15+ API integrations. Pilot programmes running in Poland and the US; onboarding clients.

Plenova Tech, Founder — Oct 2025 to now · LLC, Wyoming

AI automation for small and medium businesses: AI phone receptionists, WhatsApp agents, CRM pipelines and accounting automations. Ran sales, demos, builds and support myself. Peaked at 16 clients and $10,000 revenue in a single month in year one, across the US, Spain and Malta. Still operating; not onboarding.

Purispira, Founding team: designer and operations — Sept 2026 to now · Private limited company, India

An air purifier and scent diffuser hidden inside a plant. I design the PCB, visited moulding and parts manufacturers across China and chose every component, and set the build specs. First 500 units expected Jan 2027, assembled in India.

Obbify, Founder — Mar 2026 to now · Being incorporated

Peer-to-peer skill betting between friends, built for the US: stakes lock on accept, winner takes the pot minus a flat 3%. Validated at iGaming conferences, then partnered with angels and Ewagers; $300K in licensing and investment deals, licensing in 42 US states.

EXPERIENCE

EcoShield Pest Solutions, Door-to-door sales — May 2026

Sold premium pest control plans door to door. Top five reps that month, first in my group.

SSDS Sales, Outbound sales and lead qualification — Sept to Oct 2025

Consulting, cold calling and lead qualification. Learned how to sell software.

Mike Panaggio, founder of DME, Mentee — Aug 2025 to Jan 2026

Passion for Excellence programme. Worked with him on projects across his businesses.

EDUCATION

Tetr College of Business — 2026 to 2030, Class of 2030

Integrated Bachelor and Master in Business Management and Technology (Master awarded by Thunderbird) and BS in AI with Illinois Institute of Technology. Class representative, house lead, ambassador. Built and ran a soy candle brand in Delhi as the semester capstone.

DME Academy, Daytona Beach, Florida — 2025 to 2026, postgraduate year

Basketball postgraduate year on a nationally ranked prep team (No. 22 in the US) while taking Southeastern University classes online, 4.0 GPA. Passion for Excellence programme, student then teaching assistant.

American School of Valencia, Spain — Graduated 2025

IB Diploma 40/45 (Business Management HL 7, Computer Science SL 7). SAT 1470, Math 790. Elected three times to Student Council, President of VALMUN, Service Squad Leader for the 2024 DANA flood response, varsity basketball captain, ASV Athlete of the Year 2025.

SKILLS AND ADDITIONAL

- **Management:** four companies at once; external developers, a founding team, manufacturers in China, an assembly partner in India, a dozen clients.
- **Engineering:** Python, TypeScript, Next.js, Postgres, real-time voice pipelines, LiveKit, ElevenLabs, Blender, WebGL, Claude and OpenAI APIs, n8n, Twilio, Stripe.
- **Hardware:** PCB design, CadQuery/OCCT, ESP32 firmware, PM2.5 sensing, airflow modelling, injection moulding and DFM.
- **Operations:** incorporated in Ireland, Wyoming and India; taxes, Stripe billing, Twilio and WhatsApp compliance, US state betting licensing.
- **Research:** manuscript on AI biomechanics apps and basketball shooting, under review at the Taylor & Francis Journal of Sports Sciences.
- **Basketball:** Ireland U16 and U18 national teams, five-time All-Star, Medcup MVP. Also: Trinity College London piano, Crossfader DJ, SSI Specialty Diver, MUN chair.